



Channel Islands Helicopters

Business Opportunity: Turnkey Helicopter Tourism Business

Business has never been so much fun!!

Channel Islands Helicopters is ideally situated between Malibu and Santa Barbara and we operate from the closest airport to Anacapa Island of the Channel Islands National Park... a short eight minute helicopter flight to natural paradise. Our business directly benefits from our proximity to the Los Angeles and Santa Barbara tourism market.

Channel Islands Helicopters has experienced steady business all year long with four distinct seasons. The winter and spring brings ample whale watching opportunities with stunning visibility peaking eighty plus miles. **Spotting whales from above remains unmatched, no other helicopter tour operator in the world is offering a whale-watching experience to their guests. This is absolutely unique to CiHeli !!!** Summer and Fall brings tourist from overseas, inland desert cities, and residents of Los Angeles. In addition to influx of tourist throughout the year, local residents of the beach communities have embraced CiHeli, and use our service for special occasions and to entertain visiting guests. There are a handful of holiday weekends that propel us forward with strong business. The weekends include: New Years, Valentine's Day, Mother's/Father's Day, Memorial Day, July 4th, Labor Day, ect.

We will have flown 300 flight hours this year with average revenue of \$750 per hour. Our monthly expenses have been around \$7300 to include hangar rent, insurance, fuel, par-time help, marketing, etc. With current CiHeli management, the company is a money maker. However, with intelligent marketing and diligent scheduling of the helicopter, CiHeli could reasonably forecast 450 hours of flight time per year with revenue increased to \$850 per hour!!

Assets to be sold with the company include: R44 Clipper I helicopter, landing pad, Honda CRV with company graphics, safety gear, equipment, spares, office furniture, kiosk, signage, brochure templates, ect. Goodwill items to be sold with the company include customer lists, hotel/tourism contact lists, relationships, website, and facebook/yelp pages. Arrangements can be made to keep current employees and pilots as needed.

This is an opportunity to work smart, have plenty of fun, and produce excellent business profits!!

Reasonably Offered At: \$435,000

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